

# SurgiQual Institute (SQI) and its Network www.surgiqual-institute.com

Stéphane Lavallée, PhD







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### Phase 1: Researcher, publications, patents, ...

- 1986: Engineer (Telecom Brest, France)
- 1986-1989 : PhD Thesis « Robot for Neurosurgery »
- 1991: Post-doc at Cambridge Research Lab (MA)
- 1991-1997 : CNRS Researcher

#### Phase 2 : Startup n°1

1998-2007: Co-Founder, CEO and President of PRAXIM

### **Phase 3: Network of Startups**

2007-2009: President of MinMaxMedical Holding

## SURGIQUAL

### Grenoble: a long history in AIM

Augmented Interventions in Medicine

Pr. Ph Merloz

Compact motorized scope holder for advanced laparoscopic surgery J-L Descotes, J-J Rambeaud, C Létoublon, F Richard, P Mozer

Reconstruction 3D des biopsies de prostate Dr Mozer, Pr Richard

Fusion IRM/échographie pour la curiethérapie de la prostate Pr Bolla, Dr Fourneret, J.Y. Giraud, Pr Descottes

Robotized TeleEchograhy G. Ferretti, I. Bricault, J-J Banihachemi

Navigation of vertebral pedicular screws



Navigation of Knee Ligamentoplasty Dr. R. Julliard

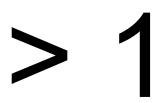


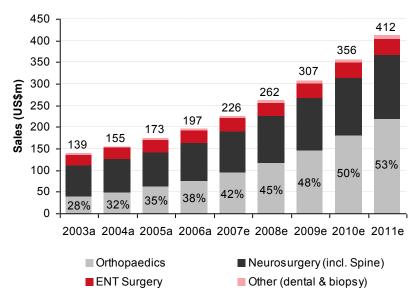
Navigation of Orthognatic surgery Pr. B. Raphael

S. Lavallée, Pr. A L Benabid



### AIM Market is strong!





European and US Computer Assisted Surgery Market (left). European and US Computer Assisted Orthopaedic Market (right).

Source: Frost & Sullivan (2007).

# B\$



Intuitive Surgical Revenues (Robotics Laparoscopy)
Source: S&P (Nov 2007)



# SurgiQual Institute OFFER: GENERIC COMPONENTS for AIM integrators

- ASteK: AIM Software Library
- Aim Stations : Customizing, CE, FDA
- Engineering and Evaluation Services





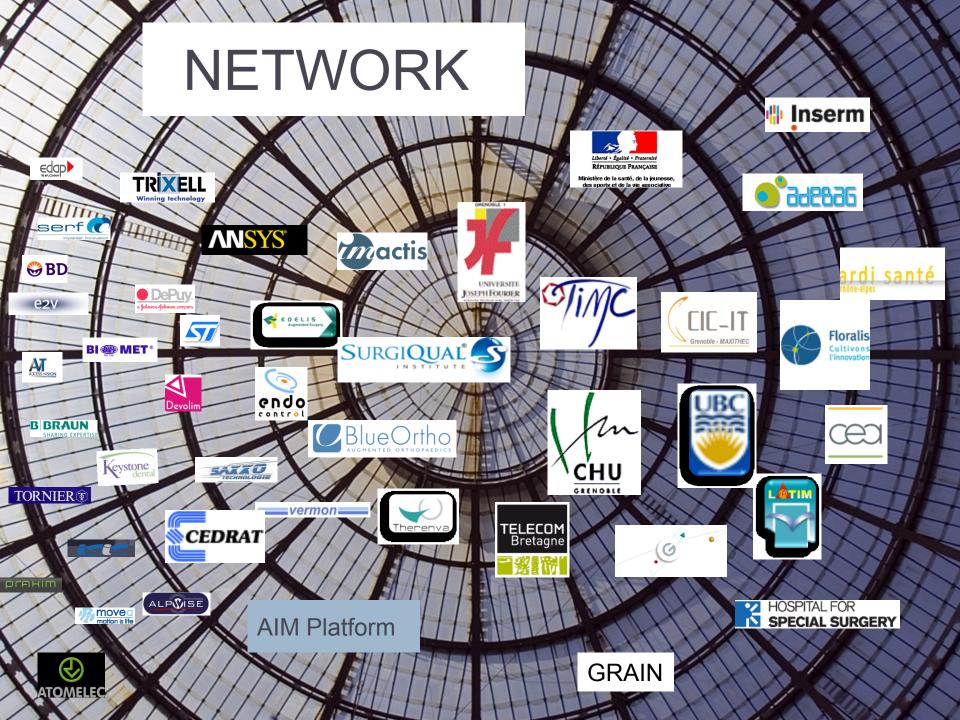
### **Know How**





### Original COOPERATIVE MODEL

- SQI si a COOPERATIVE
- ~15 full time employees
- SQI company belongs to its key employees and to institutions (Telecom Institute)
- Open to new institutions
- Open to new key employees





### STARTUPS...











## We have **several** Job OFFERS open for POST-DOC (permanent contract)

- THERE IS A BIAIS...
- But, essential criteria are met:
  - PASSION
  - REASONABLE SALARY
  - EXCEPTIONAL LOCATION
  - SPLENDID LIFE CONDITIONS
  - JOIN ONE OF THE WORLD LEADING GROUPS
  - SMALL COMPANIES (no bureaucracy, no internal competition)
  - STABLE POSITION (as much as BIG companies)
  - EXCEPTIONAL OPPORTUNITIES
- We have also positions in BREST (Beautiful BRITTANY)





### It all depends on YOU

- If you are exceptional
- If you have an immense energy
- If you want
  - To put your engineering talents at the service of medicine
  - For improving healthcare
  - For the best benefits of patients

### Then TALK to ME: +33 (0)6 86 10 61 28 sl.lavallee@gmail.com

### **Personalized Offer**

